SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	**Dataway US**	Division/Section:	**DPH/SFHN**	
Address	**5530 Lowell St.**	Chief Operations Officer:	**Greg Wagner**	
	Oakland, CA 94608	Chief Information Officer:	**Eric Raffin**	
Contact	**Dyan Whyte**	Program Manager:	**Marc Upchurch**	Phone **255-3596**
	Director of Business Operations	Contract Analyst:	**Ron Rossi**	Phone **554-2938**

Request for approval of a new contract with Dataway US, in the amount of $1,115,209.48, to act as an authorized reseller in administering our Check Point Security Operations software licensing and services contracts for a one year period during the term of October 1, 2020 to September 30, 2021.

X	Profit		Non-Profit		LBE	**X**	Sourcing Event: #4253	Date: 08/14/2020
X	New		Renewal		Mod		Sole Source	

Number of years DPH has been doing business with this organization: 0

CONTRACT INFORMATION:

	Prior Transaction	Proposed Transaction	Annualized Difference
	(new)	10/1/2020 – 09/30/2021	
Funding Sources:			
General Fund		$1,115,209.48	$1,115,209.48
TOTAL DPH REVENUES			
Contingency Amount		$0	$0
CONTRACT TOTAL		$1,115,209.48	$1,115,209.48
ANNUAL AMOUNT OF CONTRACT (estimate)		$1,115,209.48	$1,115,209.48
Agency Funds		-$0-	-$0-
Contract FTE		N/A	N/A

PROPOSED:

Mode(s) of Service & Unit of Service Definition	No. of Clients	Number of Units	Unit Cost
	N/A Duplicated		
	N/A Unduplicated		
See attached list of line-item Checkpoint licenses and products			

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & follow-up:

The contract will be monitored in accordance with all applicable Departmental procedures through the Information Technology Department of the Department.

Nondiscrimination and Cultural Competency:

If required, the Contractor will participate in the cultural competency requirements for the upcoming year.

Other Significant Issues:

Dataway US, an offshoot of Datawy Inc., is a for-profit business established in Oakland, CA.

Dataway US will partner with the San Francisco Department of Public Health (SFDPH) Security Operations as an authorized reseller to administer our Check Point licensing and services contract. Check Point provides the SFDPH Security Operations team with advanced threat prevention that safeguards SFDPH networks, cloud and mobile operations against all known attacks combined with the industry's most comprehensive and intuitive single point of control management system. SFDPH utilizes Check Points professional service for enhanced incident response as well as Check Point's endpoint security, data security and security management product.

Dataway US was selected under Sourcing Event #4235 as the lowest response bidder.

This contract contains no Contingency; contract amount reflects the submitted bid precisely.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director
Board of Directors:
Eoghan O'Neill, CEO & CFO
Dyan Whyte
Stephen Moreau

Owners of 10% or more of the Firm:
Eoghan O'Neill 67%
Simon Lewis 18%
Richard Seiler 15%

Recommendations:
The Department recommends approval of this contract.

Appendix B-1
Checkpoint Software Licenses Subscription Services
Budget

SKU	Description	Device	Level	
CPSB-EVNT-C2500	Smart Event	0BB2E884DA1D	Premium	$1,192.79
CPSB-MOB-U	Mobile Access Blade unlimited - Remote access via SSL VPN	1EA21B93FF35	Premium	$1,154.97
CPSB-MOB-U	Mobile Access Blade unlimited - Remote access via SSL VPN	CE8D75FC4A5F	Premium	$1,154.97
CPSB-MOB-U	Mobile Access Blade unlimited - Remote access via SSL VPN	BB154378E786	Premium	$1,154.97
CPSB-MOB-U	Mobile Access Blade unlimited - Remote access via SSL VPN	CC46F6272335	Premium	$1,154.97
CPSB-RPRT-N-C2500	Smart Reporter.	BB79A0A96FF7	Premium	$1,192.79
CPSB-UDIR	Security Management - User Directory Blade	B22082DE0BA6	Premium	$576.10
CPSG-16C-NGTX	Security Gateway software for 16 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package	B4E956436E16	Premium	$7,392.92
CPSG-16C-NGTX-HA	Security Gateway software for 16 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package - HA	F2D444457CCE	Premium	$5,914.15
CPSG-8C-NGTX	Security Gateway software for 8 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package	C5E79525DED3	Premium	$4,757.79

CPSG-8C-NGTX-HA	Security Gateway software for 8 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package - HA	51AF8DE07917	Premium	$3,806.24
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	0FAF5CAE15B3	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	52C22D1D336D	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	6C17D4F2BBF7	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	A185ECE88F55	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	B5E747134D1D	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	CD18EB560D7F	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	D33017EC043A	Premium	$6,043.76
CPSG-P1607	Security Gateway System - license - 16 cores, 7 blades	D4E40363D794	Premium	$6,043.76
CPSG-P407I	Security Gateway Systems - license - 4 cores, unlimited users	644E5482B190	Premium	$2,558.09
CPSG-P407I-CPSM-P2506	Security bundle of SG407I and SM2506.	C92C8B517DDE	Premium	$4,047.93
CPSM-C2500	Security Management Container - license - up to 25 gateway	B49619BA686D	Premium	$1,180.80
CPSM-NGSM25	Next Generation Security Management Software for 25 gateways (SmartEvent & Compliance 1 year)	D435FE140BDC	Premium	$2,872.20
CPSM-NGSM25-LOG	Next Generation Security Management Log dedicated software for 25 gateways (perpetual)	30B02254938F	Premium	$1,910.04

CPSM-NGSM25-LOG	Next Generation Security Management Log dedicated software for 25 gateways (perpetual)	834DAEEEF112	Premium	$1,910.04
CPSM-P2507	Security Management Systems - license - 25 gateways, 7 blades	73022372765F	Premium	$3,077.92
CPSG-16C-NGTX	Security Gateway software for 16 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package	B4E956436E16	CPEBP-NGTX	$9,169.19
CPSG-16C-NGTX-HA	Security Gateway software for 16 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package	F2D444457CCE	CPEBP-NGTX	$7,335.26
CPSG-8C-NGTX	Security Gateway software for 8 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package	C5E79525DED3	CPEBP-NGTX	$7,665.98
CPSG-8C-NGTX-HA	Security Gateway software for 8 cores Solution with NGTP & Sandblast service package for 1 year	51AF8DE07917	CPEBP-NGTX	$6,132.78
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	0FAF5CAE15B3	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	52C22D1D336D	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	6C17D4F2BBF7	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	A185ECE88F55	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	B5E747134D1D	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	CD18EB560D7F	CPEBP-NGTX	$9,169.19

CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	D33017EC043A	CPEBP-NGTX	$9,169.19
CPSG-P1607	Security Gateway Systems - license - 16 cores, 7 blades	D4E40363D794	CPEBP-NGTX	$9,169.19
CPSG-P407I	Security Gateway Systems SG407I - license - unlimited users, 4 cores	644E5482B190	CPEBP-NGTX	$4,660.01
CPSG-P407I-CPSM-P2506	Security bundle of SG407I and SM2506. See row 21 for more.	C92C8B517DDE	CPEBP-NGTX	$4,660.01
CPSM-NGSM25	Next Generation Security Management Software for 25 gateways (SmartEvent & Compliance 1 year)	D435FE140BDC	CPEBP-NGTX	$6,166.91
CPSM-NGSM25-EVAL	EVAL - Next Generation Security Management Software for 25 gateways (SmartEvent & Compliance 1 year)	A4BC0DDE69FD	CPEBP-NGTX	$3,340.48
CPSM-NGSM25-EVAL	EVAL - Next Generation Security Management Software for 25 gateways (SmartEvent & Compliance 1 year)	A4BC0DDE69FD	CPEBP-NGTX	$2,569.68
CPSB-EP-COMPLETE-LICENSE	Endpoint Complete renewal package subscription for 1 year	38244DBA44CF	Premium (8,000 Seats)	$14,206.50
CPSM-PU003-E	SMU003E is a security management system for large enterprises. It includes a container for managing unlimited endpoint devices and 3 blades: endpoint policy management, logging & status and user directory.	0B85CFC6153E	Premium	$1,558.10

CPSM-PU003-E	^	7A85BAE41322	Premium	$1,558.10
CPSB-EP-COMPLETE-LICENSE	Endpoint Complete renewal package subscription for 1 year	38244DBA44CF	Endpoint Complete package (8,000 Seats)	$153,340.00
CPES-SS-DIAMOND 2	Network Support		Diamond	$62,438.95
CPES-SS-DIAMOND 3	Network Support		Diamond	$41,512.50
CPTS-3D-IRT-50	ThreatCloud Incident Response Professional Services		Incident Response Services (Qty 16)	$265,680.00
CPTS-PRO-ATAM1-PLUS-1Y	Advanced Technical Account Management		ATAM	$83,025.00
SKU-CP-MTP-DVC-1Y	SandBlast Mobile per device subscription		1 Year Term (Qty. 1000)	$12,300.00
CPSB-DLP-X2L-1Y-HA	Data Loss Prevention (DLP) Blade subscription for 1 year for ultra high-end gateways for HA Support Level: 1 year		1 Year Term (Qty. 2)	$9,594.00
CPSM-NGSM25	Next Generation Security Management Software for 25 gateways (SmartEvent & Compliance 1 year)		1 Year Term	$10,608.75
SKU-CPSG-24C-NGTX-HA	Security Gateway software for 24 cores with Next Generation Threat Prevention & SandBlast (NGTX) Package - HA		1 Year Term (Qty. 2)	$53,566.50
CPSB-DLP-X2L-1Y	Data Loss Prevention (DLP) Blade subscription for 1 year for ultra high-end gateways		1 Year Term (Qty. 2)	$11,992.50
CPSB-UDIR	Security Management - User Directory Blade Support Level: 1 year		1 Year Term	$1,419.11
CP-CGD9-CNP-100-1Y	CloudGuard Dome9 Compliance &		1 Year Term	$8,994.38

	Network Security, 100 Assets for 1 year			
CPSG-24C-NGTX	Security Gateway software for 24 cores with Next Generation Threat Prevention & SandBlast(NGTX) Package		1 Year Term (Qty. 2)	$67,158.00
CPAP-SG15600-NOW	15600 Sandblast Now Appliance		1 Year Term (Qty. 2)	$86,991.75
CPES-SS-PREMIUM-ADD	Premium Direct Enterprise Support For 1 Year		1 Year Term	$55,527.12
SandBlast TE Appliance TE1000X. Delivers SandBlast zero-day service to gateways covered by NGTX license CPAP-SBTE1000X-28VM(CK: 00:1C:7F:81:0A:65) TRADE-IN ITEM				($13,489.73)
SandBlast TE Appliance TE1000X. Delivers SandBlast zero-day service to gateways covered by NGTX license CPAP-SBTE1000X-28VM(CK: 00:1C:7F:81:0A:65) TRADE-IN ITEM				($13,489.73)
Security Gateway software for 8 cores with Next Generation Threat Prevention and SandBlast(NGTX) Package - HA CPSG-8C-NGTX(CK: 2D1024914464) TRADE-IN ITEM				($4,212.78)
Security Gateway software for 8 cores with Next Generation Threat Prevention and SandBlast(NGTX) Package CPSG-8C-NGTX(CK: 05C5ED5536F7) TRADE-IN ITEM				($4,212.78)
Security Gateway software for 8 cores with Next Generation Threat Prevention and SandBlast(NGTX) Package - HA CPSG-8C-NGTX(CK: 2D1024914464) TRADE-IN ITEM				($3,370.22)
Security Gateway software for 8 cores with Next Generation Threat Prevention and SandBlast(NGTX) Package - HA CPSG-8C-NGTX(CK: 2D1024914464) TRADE-IN ITEM				($3,370.22)
Security Gateway with 4-cores container (for unlimited users) and FW, IA , VPN, IPS, ACCL, ADN, APCL blades CPSG-P407I(CK: 66F87910B1F9) TRADE-IN ITEM				($2,264.95)
Security Gateway with 4-cores container (for unlimited users) and FW, IA , VPN, IPS, ACCL, ADN, APCL blades CPSG-P407I(CK: 66F87910B1F9) TRADE-IN ITEM				($2,264.95)

Subtotal	**$1,115,209.48**
Contingency	**$0.00**
Total Contract Amount	**$1,115,209.48**